

## Message Text

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ACTION COME-00

INFO OCT-01 EA-11 ISO-00 EB-11 DRC-01 CIAE-00 INR-10

NSAE-00 RSC-01 /035 W

----- 111281

R 170831Z SEP 73

FM AMEMBASSY TOKYO

TO SECSTATE WASHDC 6812

UNCLAS TOKYO 11977

E.O. 11652: N/A

TAGS: ETRD, JA

SUBJECT: FACILITATED TRAVEL: KYORITSU YUKI CO., LTD.

FOR COMMERCE

1. MESSRS. AKIYOSHI SAKURAI AND OJIN TAKEKAWA, SALES ENGINEERS OF KYORITSU YUKI CO., LTD., TAIEI KAIKAN BLDG., 7-12-14 GINZA, CHUO-KU, TOKYO, WILL TRAVEL TO U.S. IN OCTOBER TO NEGOTIATE PURCHASES OF POLYACRYLAMIDE, A FLOCCULANT USED FOR WASTE WATER TREATMENT, WITH THE FOLLOWING FOUR U.S. FIRMS: ALLIED COLLOIDS, INC., 30 CHURCH ST., NEW YORK, N.Y. 10007; CALGON CORP., P.O. BOX 1346, PITTSBURGH, PA. 15222; BETZ LABS., INC., SOMERTON RD., TREVOSE, PA. 19047 ICI AMERICA INC., 24 RICHMOND HILL AVE., STAMFORD, CONN. 06904. SPECIFICATIONS OF FIRM'S NEEDS ARE: ANNUAL REQUIREMENT, 120 METRIC TONS; POLYMERIZATION, ABOUT 10 MILLION; HYDROLYSIS, 4-8 PER CENT.

2. KYORITSU YUKI CO. WISHES TO DETERMINE WHETHER APPOINTMENTS DURING OCT. 16-19 WILL BE CONVENIENT FOR THE U.S. FIRMS, AND IF SO, WHO IN EACH FIRM SHOULD BE CONTACTED UPON ARRIVAL.

3. KYORITSU YUKI CO. (ESTABLISHED: 1961; EMPLOYEES: 120; ANNUAL SALES: YEN 1.5 BILLION) IS JAPAN'S LARGEST MANUFACTURER OF WATER TREATMENT CHEMICALS WITH DOMESTIC MARKET SHARE OF 40 PERCENT. REFERENCE BANKS: INDUSTRIAL BANK OF JAPAN; DAI-ICHI KANGYO BAK.

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4. ACTION REQUESTED: COMMERCE PLEASE CONTACT FOREGOING U.S.

FIRMS AND FORWARD RESPONSES TO EMBASSY FOR TRANSMISSION TO  
KYORITSU YUKI CO.  
INGERSOLL

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** WATER POLLUTION, CHEMICALS, WATER TREATMENT, TRADE VISITS, INDUSTRIAL EXPORTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 17 SEP 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1973TOKYO11977  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** n/a  
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**Office:** ACTION COME  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 2  
**Previous Channel Indicators:**  
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**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** kellerpr  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 01 OCT 2001  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <01-Oct-2001 by maustmc>; APPROVED <07 FEB 2002 by kellerpr>  
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30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** FACILITATED TRAVEL: KYORITSU YUKI CO., LTD. FOR COMMERCE  
**TAGS:** ETRD, BTRA, JA, US, KYORITSU YUKI CO LTD, (SAKURAI, AKIYOSHI), (TAKEKAWA, OJIN)  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005